

 IT WORKS!®

PRODUCT CATALOG



IT WORKS! products are created with you in mind—to fit seamlessly into your lifestyle. Our ingredients are selected for their effectiveness and backed by science for results you can see and feel.



 IT WORKS!®

GUT HEALTH

PRODUCT CATALOG 2023



A HEALTHIER YOU STARTS WITH A HEALTHIER GUT



FEELING OUT OF SORTS? Your gut may be trying to tell you something. Maintaining the delicate balance of good and bad bacteria in your gut is the foundation for a healthier body. IT WORKS! offers scientifically formulated solutions that can help reset your gut microbiome.†

DO ANY OF THESE SOUND FAMILIAR?

Don't let these common gut complaints get in the way of living your best life.



BLOATING

Get relief from stomach discomfort and occasional bloating through a healthier gut.



INDIGESTION

Improve your microbiome and get that "bad" bacteria in check.



HEARTBURN

Help your occasional heartburn by getting the right balance of bacteria.



FATIGUE

Increase energy levels and reduce occasional fatigue tied to a gut under stress.

**WANT
TO LEARN
MORE?**



†These statements have not been evaluated by the Food and Drug Administration. This product is not intended to diagnose, treat, cure, or prevent any disease.

HEALTHY GUT SYSTEMS

LOOKING FOR IMPROVED GUT HEALTH & ADVANCED NUTRITION?

This super trio helps to gently reset your system, fill nutritional gaps, and support healthy digestion and immunity.†

- Reduce intestinal bloating†
- Better absorb key nutrients†
- Fill nutritional gaps†



DISTRIBUTOR/
PERKS
SUBSCRIPTION

\$135

BV
95

RETAIL
\$180



READY TO KICK IT UP A NOTCH?

Add Skinny Wrap® to tighten and tone problem areas with a deluxe system designed for your healthy gut goals.†

- Reduce intestinal bloating†
- Better absorb key nutrients†
- Fill nutritional gaps†
- **Treat your gut both inside and out**



DISTRIBUTOR/
PERKS
SUBSCRIPTION

\$180

BV
128

RETAIL
\$240



MAXIMIZE YOUR RESULTS

By adding Skinny Cold Brew™ you can replenish beneficial gut bacteria with a clinically proven ingredient.†

- Reduce intestinal bloating†
- Better absorb key nutrients†
- Fill nutritional gaps†
- Treat your gut both inside and out
- **Replenish beneficial gut bacteria†**



DISTRIBUTOR/
PERKS
SUBSCRIPTION

\$230

BV
166

RETAIL
\$307

**DID YOU
KNOW?**

70-80% of
your immune
system is in
your gut!

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MEET ALL OF OUR GUT HEALTH PRODUCTS:



IT WORKS! Cleanse®

RETAIL	DISTRIBUTOR/ PERKS	BV
\$59	SUBSCRIPTION \$44	33

A gentle, two-day cleanse with a Lemon-Ginger flavor that helps replenish your body with vitamins, minerals, and nutrients, and includes Blue Agave Fiber, Aloe Vera Leaf, Ginger Root, and Green Tea.†

(4 BOTTLES)



IT WORKS! Super Greens+ (On the Go)

RETAIL	DISTRIBUTOR/ PERKS	BV
\$67	SUBSCRIPTION \$50	36

This powerful drink is made with quality superfoods, vitamins, and minerals as a simple and convenient way to fill in many nutritional gaps.

**AVAILABLE IN SUPERBERRY
OR COCOA DREAM FLAVORS**
(15 SERVINGS)



IT WORKS! Super Greens+ (Bulk)

RETAIL	DISTRIBUTOR/ PERKS	BV
\$98	SUBSCRIPTION \$73	55

This powerful drink is made with quality superfoods, vitamins, and minerals as a simple and convenient way to fill in many nutritional gaps.

**AVAILABLE IN SUPERBERRY
OR COCOA DREAM FLAVORS**
(30 SERVINGS)



IT WORKS! Simply Aloe

RETAIL	DISTRIBUTOR/ PERKS	BV
\$56	SUBSCRIPTION \$42	30

This Aloe Vera Juice Concentrate drink supports healthy digestion, relieves occasional indigestion, and soothes your stomach daily.†

(30 SERVINGS)



IT WORKS! Superfood Smoothie+

RETAIL	DISTRIBUTOR/ PERKS	BV
\$79	SUBSCRIPTION \$59	45

Formulated with nutrient-rich superfoods to help you avoid empty-calorie snacking and feel fuller longer.†

**AVAILABLE IN CHOCOLATE
BERRY OR TROPICAL FRUIT
FLAVORS**
(14 SERVINGS)



Skinny Cold Brew™

RETAIL	DISTRIBUTOR/ PERKS	BV
\$74	SUBSCRIPTION \$55	44

A probiotic-infused cold brew mix that energizes your body to burn calories and fat while supporting your immune system.†

(15 SERVINGS)



Skinny Wrap®

RETAIL	DISTRIBUTOR/ PERKS	BV
\$74	SUBSCRIPTION \$55	40

Fine-tune problem areas anywhere from the chin down with this fast-acting body wrap. Seaweed, Green Tea, and Guarana help tighten and tone your skin, giving you visible results in just 45 minutes!

(3 WRAPS)



IT WORKS! Stress Less

RETAIL	DISTRIBUTOR/ PERKS	BV
\$60	SUBSCRIPTION \$45	33

These vegan gummies help combat stressors of everyday life and promote a positive mind and mood, so you can stay calm and balanced.†

(30 SERVINGS)

 IT WORKS!®

WEIGHT CONTROL

PRODUCT CATALOG 2023



SIMPLE WEIGHT-LOSS SOLUTIONS FOR LASTING RESULTS



ARE YOU READY TO SLIM YOUR WAIST AND HIPS, CONTROL YOUR APPETITE, AND BURN UNWANTED FAT?† IT WORKS! offers clinically tested solutions to help you achieve your weight-loss goals!† Whether you're just starting your path to weight loss or continuing your journey, these simple and effective systems are here to help you along the way.

WHAT'S STOPPING YOU FROM REACHING YOUR GOALS?

Take control of these common weight issues and establish healthy habits, so you can look and feel your best.



SLEEPLESSNESS

Getting your weight under control can lead to more restful nights for anyone experiencing occasional trouble sleeping.



SLOW METABOLISM

Accelerate your metabolism and get your body in ideal fat-burning mode.



SNACKING AND CRAVINGS

Get your appetite under control, fend off hunger, and reduce snacking.



FATIGUE

Boost your energy levels and reduce occasional fatigue as you regain control of your weight!

**WANT
TO LEARN
MORE?**



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SLIMMING SYSTEMS

LOOKING FOR AN EASY WAY TO WATCH YOUR WEIGHT AND BOOST YOUR CONFIDENCE?

This weight-loss triple threat helps you achieve significant weight loss in just eight weeks, boost your metabolism, and target stubborn problem areas like love handles and belly fat.[†]

- Control appetite[†]
- Burn body fat[†]
- Target stubborn problem areas[†]



SLIMMING TRIO

DISTRIBUTOR/ PERKS SUBSCRIPTION	BV 60
\$98	RETAIL \$169

READY TO KICK IT UP A NOTCH?

Add Skinny Brew® to burn fat, fire up your brain function, and experience more energy than ever before with five, plant-based sources of caffeine.[†]

- Control appetite[†]
- Burn body fat[†]
- Target stubborn problem areas[†]
- Fire up metabolism[†]



SKINNY BREW
FAT-BURNING COFFEE BLEND[†]

DISTRIBUTOR/ PERKS SUBSCRIPTION	BV 94
\$140	RETAIL \$187

MAXIMIZE YOUR RESULTS!

With IT WORKS! Superfood Shake+, you'll have a quick, balanced meal for breakfast, lunch, or dinner that supports your metabolism and helps you feel fuller longer.

- Control appetite[†]
- Burn body fat[†]
- Target stubborn problem areas[†]
- Fire up metabolism[†]
- Fend off hunger[†]



IT WORKS! SUPERFOOD SHAKE+
A COMPLETE, HEALTHY MEAL REPLACEMENT

PLANT-BASED PROTEIN • FIBER • VITAMINS • MINERALS
CLASSIC COCOA

DISTRIBUTOR/ PERKS SUBSCRIPTION	BV 133
\$195	RETAIL \$260

DID YOU KNOW?

Moderate weight loss can improve heart health.

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MEET ALL OF OUR WEIGHT CONTROL PRODUCTS:



SLMR

RETAIL	DISTRIBUTOR/ PERKS SUBSCRIPTION	BV
\$79	\$49	33

Featuring clinically studied ingredient Dyglomera®, SLMR helps you stay on track and take control of your hunger!†

(30 SERVINGS)

Dyglomera® is a registered trademark of Gateway Health Alliances, Inc. US PATENT 8,241,682.



ThermoFight X^x

RETAIL	DISTRIBUTOR/ PERKS SUBSCRIPTION	BV
\$60	\$45	34

Boost your metabolism with this best-selling formula that contains caffeine and jalapeño pepper to help you fire up weight loss!†

(60 CAPLETS)



Slimming Gummies

RETAIL	DISTRIBUTOR/ PERKS SUBSCRIPTION	BV
\$60	\$45	33

Vegan gummies formulated with Apple Cider Vinegar and a Blood Orange power-ingredient to attack fat and help you slim down!†

(60 GUMMIES)



Advanced Formula Fat Fighter™

RETAIL	DISTRIBUTOR/ PERKS SUBSCRIPTION	BV
\$60	\$45	33

Helps block some of the fat and carbs from your food, so your body doesn't absorb them!†

(60 TABLETS)



IT WORKS! Cleanse®

RETAIL	DISTRIBUTOR/ PERKS SUBSCRIPTION	BV
\$59	\$44	33

A gentle, two-day cleanse with a Lemon-Ginger flavor that helps replenish your body with vitamins, minerals, and nutrients, and includes Blue Agave Fiber, Aloe Vera Leaf, Ginger Root, and Green Tea.†

(4 BOTTLES)



Skinny Proffee™

RETAIL	DISTRIBUTOR/ PERKS SUBSCRIPTION	BV
\$74	\$55	39

A protein-packed cold brew that provides hours of sustained energy, steady focus, and fewer cravings.†

(15 SERVINGS)



Skinny Brew®

RETAIL	DISTRIBUTOR/ PERKS SUBSCRIPTION	BV
\$74	\$55	44

Burns fat, fires up brain function, and boosts your metabolism with more caffeine than ever.†

(15 SERVINGS)



Skinny Cold Brew™

RETAIL	DISTRIBUTOR/ PERKS SUBSCRIPTION	BV
\$74	\$55	44

A probiotic-infused cold brew mix that energizes your body to burn calories and fat while supporting your immune system.†

(15 SERVINGS)



Skinny Hydrate

RETAIL	DISTRIBUTOR/ PERKS SUBSCRIPTION	BV
\$70	\$52	39

A refreshing blend that keeps you hydrated, helps boost your metabolism, and burns fat, so you can look and feel your best!†

**AVAILABLE IN SUMMER
SPLASH OR COCOMANGO
FLAVORS**
(15 SERVINGS)



IT WORKS! Keto Coffee®

RETAIL	DISTRIBUTOR/ PERKS SUBSCRIPTION	BV
\$74	\$55	39

This instant coffee supports ketone production, sustains energy, sharpens focus, and satisfies hunger!†

(15 SERVINGS)



IT WORKS! Keto Coffee® – Vanilla Crème

RETAIL	DISTRIBUTOR/ PERKS SUBSCRIPTION	BV
\$76	\$57	39

Treat yourself to all the benefits of the original IT WORKS! Keto Coffee® in a deliciously sweet Vanilla Crème flavor.

(15 SERVINGS)



IT WORKS! Superfood Smoothie+

RETAIL	DISTRIBUTOR/ PERKS SUBSCRIPTION	BV
\$79	\$59	45

Formulated with nutrient-rich superfoods to help you avoid empty-calorie snacking and feel fuller longer.†

**AVAILABLE IN CHOCOLATE
BERRY OR TROPICAL FRUIT
FLAVORS**
(14 SERVINGS)



IT WORKS! Superfood Shake+

RETAIL	DISTRIBUTOR/ PERKS SUBSCRIPTION	BV
\$87	\$65	48

Shake up this quick, balanced meal replacement that's filled with 15 g of plant-based protein to help you feel fuller longer and support your daily metabolism.*

**AVAILABLE IN CLASSIC COCOA
OR DULCE DE LECHE FLAVORS**

(15 SERVINGS)

*Meal replacements are not a substitute for a varied and balanced diet.



Skinny Wrap®

RETAIL	DISTRIBUTOR/ PERKS SUBSCRIPTION	BV
\$74	\$55	40

Fine-tune problem areas anywhere from the chin down with this fast-acting body wrap. Seaweed, Green Tea, and Guarana help tighten and tone your skin, giving you visible results in just 45 minutes!

(3 WRAPS)

 IT WORKS!®

ACTIVE LIFESTYLE

PRODUCT CATALOG 2023



AN ACTIVE LIFESTYLE IS KEY TO A HEALTHIER, LONGER LIFE



ARE YOU LOOKING FOR NEW WAYS TO MAXIMIZE YOUR MOVEMENT OR AN EXTRA BOOST TO GET YOU GOING? IT WORKS! can help you seize the day and make every moment count with simple solutions to help you stay energized and focused.

OPTIMIZE YOUR ACTIVE LIFESTYLE AND TRANSFORM YOUR LIFE!



BOOST YOUR ENERGY

Leading an active lifestyle can help increase your energy!



ENHANCE YOUR FOCUS

When you spend time being active, you'll experience increased clarity and focus.



STAY HYDRATED

Hydration is important for helping your energy levels, cognition, and even sleep quality.



FILL NUTRITIONAL GAPS

Keep up with your everyday activities by filling the gaps in your daily nutrition!

WANT
TO LEARN
MORE?



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ACTIVE SYSTEMS

NEED TO EXPERIENCE MORE ENERGY FOR YOUR DAILY ROUTINE?

Get great nutrition with this trio that reduces cravings, keeps you prepared with nutritious, on-the-go snacks, and helps you feel ready to tackle each day![†]

- Hours of sustained energy and steady focus[†]
- Supports clean digestion, healthy metabolism, and immune function[†]
- Provides optimal hydration while replenishing key minerals and nutrients[†]



READY TO KICK IT UP A NOTCH?

Add IT WORKS! CollagenWorks™ to support healthy bones and joints and improve muscle function—making you feel more limber as you bounce back from exercise and activity.[†]

- Hours of sustained energy and steady focus[†]
- Supports clean digestion, healthy metabolism, and immune function[†]
- Provides optimal hydration while replenishing key minerals and nutrients[†]
- Improves mobility and faster recovery time[†]



MAXIMIZE YOUR RESULTS!

By adding IT WORKS! Power Protein to anything from your coffee to your cooking, you'll help build and maintain muscles while also supporting your energy.[†]

- Hours of sustained energy and steady focus[†]
- Supports clean digestion, healthy metabolism, and immune function[†]
- Provides optimal hydration while replenishing key minerals and nutrients[†]
- Improves mobility and faster recovery time[†]
- Over 30 g of protein*



DID YOU KNOW?

Over 90% of adults have gaps in their nutrition.

*Use these products as food supplements only. Do not use for weight reduction.

[†]These statements have not been evaluated by the Food and Drug Administration. This product is not intended to diagnose, treat, cure, or prevent any disease.

MEET ALL OF OUR ACTIVE LIFESTYLE PRODUCTS:



IT WORKS! Superfood Smoothie+

RETAIL	DISTRIBUTOR/ PERKS	BV
\$79	SUBSCRIPTION \$59	45

Formulated with nutrient-rich superfoods to help you avoid empty-calorie snacking and feel fuller longer.†

AVAILABLE IN CHOCOLATE BERRY OR TROPICAL FRUIT FLAVORS
(14 SERVINGS)



Power Hydrate

RETAIL	DISTRIBUTOR/ PERKS	BV
\$70	SUBSCRIPTION \$52	39

Stay hydrated and experience added immunity and energy benefits with this all-in-one, nutrient-infused, electrolyte-charged hydration blend.†

AVAILABLE IN FRUIT PUNCH OR CITRUS TWIST FLAVORS
(15 SERVINGS)



IT WORKS! Super Greens+ (On the Go)

RETAIL	DISTRIBUTOR/ PERKS	BV
\$67	SUBSCRIPTION \$50	36

This powerful drink is made with quality superfoods, vitamins, and minerals as a simple and convenient way to fill in many nutritional gaps.

AVAILABLE IN SUPERBERRY OR COCOA DREAM FLAVORS
(15 SERVINGS)



IT WORKS! Super Greens+ (Bulk)

RETAIL	DISTRIBUTOR/ PERKS	BV
\$98	SUBSCRIPTION \$73	55

This powerful drink is made with quality superfoods, vitamins, and minerals as a simple and convenient way to fill in many nutritional gaps.

AVAILABLE IN SUPERBERRY OR COCOA DREAM FLAVORS
(30 SERVINGS)



IT WORKS! Superfood Shake+

RETAIL	DISTRIBUTOR/ PERKS	BV
\$87	SUBSCRIPTION \$65	48

Shake up this quick, balanced meal replacement that's filled with 15 g of plant-based protein to help you feel fuller longer and support your daily metabolism.*

AVAILABLE IN CLASSIC COCOA OR DULCE DE LECHE FLAVORS
(15 SERVINGS)

*Meal replacements are not a substitute for a varied and balanced diet.



IT WORKS! CollagenWorks™

RETAIL	DISTRIBUTOR/ PERKS	BV
\$68	SUBSCRIPTION \$51	39

A blend of collagen proteins and peptides that work together to help improve the appearance of your skin, support healthy joints, and replenish collagen in your body—in **Tropical Crush** flavor.†

(15 SERVINGS)



Skinny Brew®

RETAIL	DISTRIBUTOR/ PERKS	BV
\$74	SUBSCRIPTION \$55	44

Burns fat, fires up brain function, and boosts your metabolism with more caffeine than ever.†

(15 SERVINGS)



IT WORKS! Stress Less

RETAIL	DISTRIBUTOR/ PERKS	BV
\$60	SUBSCRIPTION \$45	33

These vegan gummies help combat stressors of everyday life and promote a positive mind and mood, so you can stay calm and balanced.†

(30 SERVINGS)



Skinny Cold Brew™

RETAIL	DISTRIBUTOR/ PERKS SUBSCRIPTION	BV
\$74	\$55	44

A probiotic-infused cold brew mix that energizes your body to burn calories and fat while supporting your immune system.†

(15 SERVINGS)



IT WORKS! Power Protein

RETAIL	DISTRIBUTOR/ PERKS SUBSCRIPTION	BV
\$83	\$62	45

A plant-based, high-protein booster that's packed with organic ingredients to help you feel sustained until your next meal and supports your healthy lifestyle.†

(15 SERVINGS)



IT WORKS! Keto Coffee®

RETAIL	DISTRIBUTOR/ PERKS SUBSCRIPTION	BV
\$74	\$55	39

This instant coffee supports ketone production, sustains energy, sharpens focus, and satisfies hunger!†

(15 SERVINGS)



IT WORKS! Keto Coffee® – Vanilla Crème

RETAIL	DISTRIBUTOR/ PERKS SUBSCRIPTION	BV
\$76	\$57	39

Treat yourself to all the benefits of the original IT WORKS! Keto Coffee® in a deliciously sweet Vanilla Crème flavor.

(15 SERVINGS)



Confianza™

RETAIL	DISTRIBUTOR/ PERKS SUBSCRIPTION	BV
\$54	\$40	32

Stay focused and stress less with this unique blend of calming, adaptogenic herbs.†

(30 SERVINGS)

 IT WORKS!®

BEAUTY

PRODUCT CATALOG 2023



GET CLEAN, GENTLE PRODUCTS FOR YOUR SKINCARE ROUTINE



ARE YOU READY TO UPGRADE YOUR BEAUTY REGIMEN WITH PRODUCTS THAT CAN HELP YOU STAY MOISTURIZED, LOOK RADIANT, AND GET GLOWING FROM THE INSIDE OUT? IT WORKS! offers solutions that are friendly for most skin types, easy to incorporate into your day, and will help you look just as great as you feel.

MEET ALL OF OUR BEAUTY PRODUCTS:



Root Revival Set

RETAIL	DISTRIBUTOR/ PERKS	BV
\$99	SUBSCRIPTION \$74	53

Start your healthy hair ritual with this set featuring Simplypure Scalp Serum and THKR Thickening Hair Gummies to reduce hair shedding and breakage.* See a healthier scalp and thicker, fuller hair in just 30 days!†



THKR

RETAIL	DISTRIBUTOR/ PERKS	BV
\$63	SUBSCRIPTION \$47	33

Featuring clinically studied ingredient AnaGain™ Nu, these vegan gummies support healthy hair growth and promote hair fullness and vitality.*

(30 SERVINGS)

AnaGain™ Nu is a registered trademark of Mibelle Biochemistry.



Simplypure Scalp Serum

RETAIL	DISTRIBUTOR/ PERKS	BV
\$47	SUBSCRIPTION \$35	25

This lightweight, leave-in serum features clinically studied ingredient AnaGain™ to help reduce hair breakage and shedding while nourishing your scalp and volumizing your hair.

AnaGain™ is a registered trademark of Mibelle Biochemistry.



IT WORKS! Calming Nightly Facial Oil

RETAIL	DISTRIBUTOR/ PERKS	BV
\$56	SUBSCRIPTION \$42	25

A nightly facial oil that hydrates and soothes stressed skin to visibly refresh your complexion the next morning.



IT WORKS! Nourish Daily Facial Oil

RETAIL	DISTRIBUTOR/ PERKS	BV
\$56	SUBSCRIPTION \$42	25

Help minimize the look of fine lines and seal in hydration to recharge your skin with this moisturizing facial oil.



IT WORKS! Restore Luxury Facial Oil

RETAIL	DISTRIBUTOR/ PERKS	BV
\$56	SUBSCRIPTION \$42	25

Improve your skin's appearance for an all-over radiant complexion as this luxury facial oil revitalizes, balances, and replenishes dull and uneven skin.

Individual results can and will vary. IT WORKS! cosmetic products are purely cosmetic in nature and do not claim to cure/treat/prevent any skin & hair related disorders. If you are allergic to any ingredients listed, or are under treatment or on medication for your skin, please consult with your physician prior to use.

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Hair Skin Nails

RETAIL	DISTRIBUTOR/ PERKS	BV
\$60	SUBSCRIPTION \$45	33

Keep your hair, skin, and nails healthy, strong, and shiny with this blend that boosts your body's keratin and collagen production![†]

(60 CAPSULES)



Defining Gel™

RETAIL	DISTRIBUTOR/ PERKS	BV
\$68	SUBSCRIPTION \$51	40

Firm problem areas, improve skin texture, and enhance Skinny Wrap™ results when you use this moisturizing, body-contouring gel all over and up to twice daily.



Hydrating Facial Mask

RETAIL	DISTRIBUTOR/ PERKS	BV
\$74	SUBSCRIPTION \$55	39

Hydrate your skin and minimize the look of fine lines and wrinkles with this sheet mask that uses powerful, anti-aging ingredients like Hyaluronic Acid, Vitamin E, and Kombucha.

(3 SHEET MASKS)



IT WORKS! CollagenWorks™

RETAIL	DISTRIBUTOR/ PERKS	BV
\$68	SUBSCRIPTION \$51	39

A blend of collagen proteins and peptides that work together to help improve the appearance of your skin, support healthy joints, and replenish collagen in your body—in **Tropical Crush flavor**.[†]

(15 SERVINGS)



Skinny Wrap®

RETAIL	DISTRIBUTOR/ PERKS	BV
\$74	SUBSCRIPTION \$55	40

Fine-tune problem areas anywhere from the chin down with this fast-acting body wrap. Seaweed, Green Tea, and Guarana help tighten and tone your skin, giving you visible results in just 45 minutes!

(3 WRAPS)

Individual results can and will vary. IT WORKS! cosmetic products are purely cosmetic in nature and do not claim to cure/treat/prevent any skin & hair related disorders. If you are allergic to any ingredients listed, or are under treatment or on medication for your skin, please consult with your physician prior to use.

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WHY YOU SHOULD BECOME AN IT WORKS! DISTRIBUTOR

INCOME POTENTIAL

You'll have the opportunity to make money daily, weekly, and monthly while earning bonuses. You can maximize your earnings with the IT WORKS! Compensation Plan.

WORK FROM ANYWHERE

You're already spending time on social media, so why not get paid for it? Your income grows where your phone goes. So, enjoy the freedom of working from anywhere at any time!

NO EXPERIENCE NEEDED

First time doing something like this? No problem. We provide all the tools, training, and support you need from the moment you sign up. No experience needed—we're here for you.

CREATE YOUR OWN SCHEDULE

A busy lifestyle shouldn't restrict you from being successful.

Being an IT WORKS! Independent Distributor means you can work on a schedule that suits you.

MEET NEW FRIENDS

We're all about friendship, fun, and freedom at IT WORKS! You'll build a successful business while creating meaningful connections with like-minded people.

MAKE QUICK CASH ANYTIME, ANYWHERE

Build your business on-the-go by sharing samples with prospects. Whether you're at the park with your kids, traveling the world, or sharing on social—the options are endless. Sampling = cash in your pocket and more enrollments.

RESIDUAL INCOME

You can create residual income as you build your team.

2022 INCOME DISCLOSURE STATEMENT

CHART-INCOME-DISCLOSURE-2022-US-EN

DISTRIBUTOR PAID RANK	% of All Distributors	% of Active Distributors	Active Distributor Monthly High	Active Distributor Monthly Low	Active Distributor Monthly Average	Months in Company DTs Promoted in 2022		
						High	Low	Average
DISTRIBUTOR	85.13%	78.48%	\$15,441	\$1	\$87	**	**	**
EXECUTIVE	1.86%	2.56%	\$9,471	\$10	\$407	43	1	3
RUBY	6.36%	9.08%	\$10,717	\$83	\$660	43	1	4
EMERALD	1.97%	2.85%	\$19,734	\$238	\$1,186	86	1	7
DIAMOND	2.27%	3.30%	\$32,158	\$571	\$2,806	41	1	9
DOUBLE DIAMOND	1.43%	2.16%	\$35,211	\$1,188	\$5,367	55	1	16
TRIPLE DIAMOND	0.54%	0.85%	\$42,082	\$2,654	\$9,551	45	8	23
PRESIDENTIAL DIAMOND	0.32%	0.50%	\$44,159	\$3,571	\$13,481	72	23	38
AMBASSADOR DIAMOND	0.14%	0.22%	\$64,306	\$7,659	\$23,226	80	28	48
TOTAL	100.00%	100.00%			\$366			

The income statistics above are reflected in US dollar amounts. Income is defined as commissions received from IT WORKS! and does not include income received from personal sales. "Active Distributor" is defined as a Distributor who earned at least one commission in 2022. Distributors who were inactive in 2022 did not earn commission in 2022, but had earned at least one commission prior to 2022 and had renewed their annual distributorship in 2022. The average monthly income for all Distributors (active and inactive) in 2022 was **\$304**. Out of all Distributors that signed up as Distributors since the beginning of 2022, **91%** were still active at the end of the year. Months in Company is calculated by looking at every Distributor who made a new rank for the first time in 2022, and how long it took from enrollment date to date of first achieving that rank.

In 2022, **95.50%** of all Distributors (active and inactive) received income from IT WORKS! and **4.50%** of all Distributors received no income at all. Note that these figures do not represent a Distributor's profit, as they do not consider expenses incurred by a Distributor in operation or promotion of his/her business. The figures above refer to gross income (total income before any expenses are deducted). The expenses a Distributor incurs in the operation of his or her IT WORKS! business vary widely. Expenses for Distributors can be several hundred or thousands of dollars annually. The earnings of the Distributors in this chart are not necessarily representative of the income, if any, that an IT WORKS! Distributor can or will earn through his or her participation in the IT WORKS! Compensation Plan. These figures should not be considered as guarantees or projections of your actual earnings or profits. Any representation or guarantee of earnings would be misleading. Success with IT WORKS! results only from selling IT WORKS! products, which requires hard work, diligence, and leadership. Your success will depend upon how effectively you exercise these qualities.